



SBL Khas
Claimable

MODULES

- 01 Recall the common classification of sales
- 02 Able to compare manual systems and computerized systems of managing sales data
- 03 Can identify the features of your competition, to create distinction in your product/service
- 04 Having a personal introduction, that arouses interest and build trust instantly using building trust skills

SALES FUNNEL MASTERY

A sales funnel is a marketing strategy designed to turn cold prospects into long-term customers by funneling them through five stages.

This course designed to help you understand the basic methods and techniques for conducting successful sales of products or services to customers.

Let's Making Successful Sales!